



# Leadership Programmes

## Consultants

Leadership and Management (AM) Power and Politics within the NHS,  
Business Planning, Finance and Influencing Skills (PM)

### Module A-

Leadership and Management (AM) Power and Politics within the NHS, Business Planning, Finance and Influencing Skills (PM)  
Consultants in the NHS benefit from having a broad business awareness of their organisation and the new strategies being adopted to deal with growing demands and increasingly complex patient needs. They need to be influential in selling their ideas to colleagues both verbally and by presenting business cases and have an understanding of finance. Building their team and having an awareness of their own personal strengths are essential components of their leadership role. This one-day module includes a personal psychometric assessment and a detailed overview of the NHS's current challenges and strategies combined with techniques for becoming more influential.

Objectives: To enable participants to:

- Understand the challenges of being a Consultant
- Receive psychometric feedback on their own MiRo profile
- Develop decision making and teambuilding skills
- Understand the current challenges and future strategies for the NHS, finance and business planning